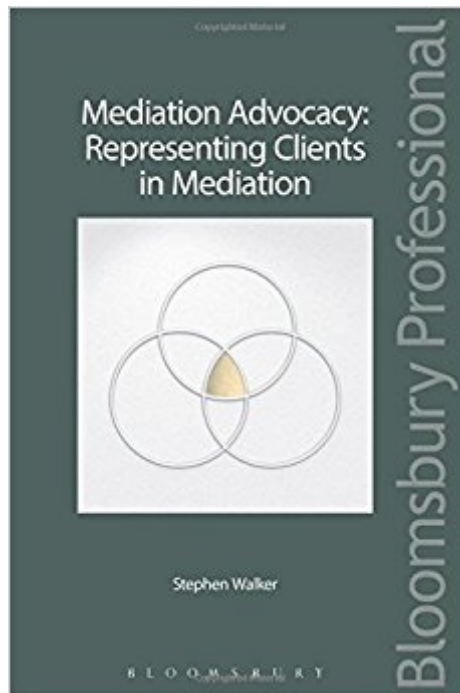




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# Mediation Advocacy: Representing Clients In Mediation



## Synopsis

**Mediation Advocacy: Representing Clients in Mediation** reveals how to get the best out of mediation. It is a practical, how to guide aimed at those who attend mediations as representatives, clients, experts, or mediators. Things the reader will learn include: what actually happens in mediations \* the essential skills for all representatives \* the tricks that mediators play \* the things one must/must not do as an advocate \* how to prepare effectively for a mediation \* the best ways to negotiate at mediation. The core of the book is civil and commercial mediation, but it also considers family, workplace, and community, highlighting the ways in which the processes differ. It contains checklists, flow charts, bullet point summaries, precedents, and FAQs. [Subject: Mediation]

## Book Information

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## Customer Reviews

Give copies to each of those attending your next mediation - it will make it so much easier. --

Rebecca Attree *The Law Society Gazette* Written from a practical perspective, the author (an experienced mediator and former litigation solicitor) takes you right inside the process, from deciding if and when to mediate, choosing the right mediator, how to prepare both physically and mentally, through to settlement and beyond...This will appeal to the logically thinking legal professional [as it provides] key factors to help you understand if you are going to help your clients make a good decision, which is what mediation is all about. -- Rebecca Attree *New Law Journal*

**Mediation Advocacy: Representing Clients in Mediation** is filled with simple, clear language and valuable concepts for any advocate, and not just those advocates who have some specialty relating

to mediation...a handy go-to guide for any non-mediation specialists who find themselves thrust into a mediation. -- Leslie Cuthbert Law Society The value of this book leaps off the page on even the most cursory review of its contents...easy reading and easy off-the-shelf reference. -- Joel Richler  
Dispute Resolution International Vol 10, April 2016

Stephen Walker directed the award-winning feature film Prisoners in Time (starring John Hurt) and wrote and directed an Emmy Award-winning BBC documentary on the bombing of Hiroshima. He lives in London with his wife and daughter.

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